

Shadow Mode Assessments using Realistic Technologies for the National Airspace System (SMART-NAS)  
 SMALL BUSINESS SUBCONTRACTING PLAN GOALS  
 Attachment J.6

To be completed by offeror and submitted with proposal. See instructions RFP Section L.6(b)(3).

NOTE: The dollar values and percentages in the shaded cells below are only included for purposes of example. Offeror shall clear each cell and enter its own specific Subcontracting Plan Goals.

	<i>Column A</i>	<i>Column B</i>	<i>Column C</i>
<b>Business Category</b>	<b>Goal as Percent of Contract Value</b>	<b>Dollar Value to be subcontracted per Category</b>	<b>Goal as Percent of Subcontracting Value</b>
Small Business Concerns	25 percent	\$25,000,000	50 percent
Large Business Concerns	n/a	\$25,000,000	50 percent
Total Dollars to be Subcontracted	n/a	\$50,000,000	100 percent
<i>The following small business subcategories do not necessarily add up to the percentage and dollar amount in the “Small Business Concerns” category above, since some small businesses do not fall into any of the subcategories below, while others will fall into more than one subcategory below.</i>			
<b>Subcategories of Small Business Concerns</b>			
Women Owned Small Business Concerns	9 percent	\$9,000,000	18 percent
Small Disadvantaged Business Concerns	5.5 percent	\$5,500,000	11 percent
Veteran Owned Small Business Concerns	2.5 percent	\$2,500,000	5 percent
Service-Disabled Veteran-Owned Small Business Concerns	1.5 percent	\$1,500,000	3 percent
HUBZone Small Business Concerns	1.5 percent	\$1,500,000	3 percent
Historically Black Colleges and Universities/Minority Institutions	1.5 percent	\$1,500,000	3 percent

It is recommended that offerors first complete Column B by entering the dollar amount the offeror proposes to subcontract to each business category and subcategory.

To complete Column A, divide the dollar amount in Column B by the **total offered price of the proposal** (that is, total contract value). In the example above, Column A for Veteran Owned Business Concerns = \$2,500,000 divided by \$100,000,000, or 2.5 percent.

To complete column C, divide the corresponding amount in Column B by the amount in the “Total Dollars to be Subcontracted” cell in Column B. In the example above, Column C for Women-Owned Small Businesses = \$9,000,000 divided by \$50,000,000, or 18percent.

Note: the “Total Dollars to be Subcontracted” amount in Column C will always be that category divided by itself (100 percent if any dollars are subcontracted).